

ALBERTO GOIS

Web Development, Design and Project Management



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619-808-7409



San Diego, CA

Experienced professional with **20+ years success in website design, development, marketing and project management** through strategy, perspective, and creativity. Innovative employee with proven ability to code, compose, and implement best practice techniques to meld function and form into sales growth and customer cultivation.

WORK EXPERIENCE

Senior Web Development Project Manager

PINT, Inc. | San Diego, CA | May 2022 to July 2024

- Managed a team of 6-8 developers and designers in charge of several medium scale website builds, as well as two mobile applications, from concept to delivery to post-implementation.
- Managed an international team constructing two premier data visualization applications.
- Filled in as developer and designer regularly on multiple projects when needed to stay on schedule and hit key delivery metrics.

Web and Marketing Manager

Thunderbird Products | El Cajon, CA | Feb 2015 to July 2020

- Managed all website design and development, coding, and graphics creation. Magento and Shopify customizations.
- Photo editing/graphical manipulation of all products, as well as new product creation and multiple copywriting duties.
- Heavy Google suite work with AdWords and Analytics campaigns.
- Helped increase online sales revenue more than 300% over five years.

Senior Web Designer

Bank of Internet Federal Bank | La Jolla, CA | Aug 2012 – Oct 2014

- In charge of Web Design, Development and Marketing Team directly under Chief Marketing Officer. Built out wireframes, PSD creation and slicing for responsive layouts, complete code development and A/B testing for click heatmapping and marketing usability strategies.
- UI improvement programs and multivariate testing. Various email campaigns and graphic mailer creations for the banking sector.

EDUCATION

*Bachelor of Arts Degree (BA)
in Television, Film and New
Media*

Cal Poly Humboldt

Arcata, CA

August 2010 – May 2012

*Web Design and Web
Publishing Certificates*

University of California, San
Diego - Extension

La Jolla, CA

August 2002 – June 2005

TECHNICAL SKILLS

- **HTML** – 20+ Years
- **CSS** – 20+ Years
- **Javascript** – 20+ Years
- **Adobe Photoshop and Illustrator** – 20+ Years
- **UI/UX Design** – 20+ Years
- **Email Marketing** – 15+ Years
- **SEO** – 15+ Years
- **Google Suite** – 15+ Years
- **Agile Workflows** - 6+ Years
- **Wordpress** – 5+ Years
- **Magento** – 5+ Years
- **TeamWork** – 5+ Years
- **Figma** - 4+ Years
- **Adobe Premiere** - 4+ Years
- **Shopify** – 3+ Years

Client List

<p>ZingChart and ZingGrid https://www.zingchart.com/ https://www.zinggrid.com/</p> <p>Managed international team and facilitated new client generation with several version additions.</p>	<p>PECSTalk and PECSTalk Lite https://apps.apple.com/us/app/pecstalk/id6723864684 https://apps.apple.com/us/app/pecstalk-lite/id6723864667</p> <p>Managed full project application builds from start to finish.</p>	<p>Sangamo Therapeutics https://www.sangamo.com/</p> <p>Revamped Menu and News Release systems.</p>
<p>FEMSA https://www.femsa.com/en/</p> <p>Managed various design initiatives and all annual report entries.</p>	<p>Active Motif https://www.activemotif.com/</p> <p>Managed new ordering system and e-commerce implementations.</p>	<p>OMA Airports https://www.oma.aero/en/</p> <p>Managed implementation of flight database and new design.</p>
<p>Thunderbird Products www.thunderbirdproducts.com</p> <p>Built entire site from start to finish.</p>	<p>Copperlab www.copperlab.com</p> <p>Built entire site from start to finish.</p>	<p>Fashion Furniture www.fashionfurniture.com</p> <p>Designed tabular layout and filtering capabilities for search.</p>
<p>Hot Spring Spas www.hotspring.com</p> <p>Layout, design and copy for "Learning Center" section.</p>	<p>LifePro Financial Services www.lifepro.com</p> <p>Typography, layout and tabular UI/UX design for Marketing section.</p>	<p>Ponte Winery www.pontewinery.com</p> <p>Built entire site from start to finish.</p>
<p>Villanova Heights www.villanovaheights.com</p> <p>Built entire site from start to finish.</p>	<p>WD-40 Industrial Products www.wd40.com</p> <p>Built and created content for "2000 Uses" system.</p>	<p>Amdro Products www.amdro.com</p> <p>Graphics creation and customization for product editing.</p>
<p>Hansuld Law www.hansuldlaw.com</p> <p>Built entire site from start to finish.</p>	<p>MD7 Consulting www.md7.com</p> <p>Graphic design and image creation/editing for all sections.</p>	

Professional References

Matthew Dolan - President, Investcal Realty - (619) 606-5288

Michael Burke - Vice-President, Omni Pacific - (619) 448-3567